

[REDACTED]

TH		DOB: 08/23/2013	WALD 000.939.4010	4
		JOSHUA CARDEN 11629	FAX 352.291.7878	
BRAND	PACK/SIZE	DESCRIPTION	WEIGHT	UNIT PRICE
CBI	001/5 #	TOMATOES 5X6 5 LBS AVG	10.00	15.62 CS

[REDACTED]

CASE	1-10# TOMATO 5X6 MRKN 135/10134	PR	16.19	16.19
CASE	24CT BANANA GRN P/L	PR	13.73	13.73

Total Cooler Pieces

Gordons Houston – Same Sales Person different sister club – Twice the product for only \$4.23 (20.7% more)

CASE	1-138CT APPLE DELIC RD 91212/11774	PR	38.18	38.18
CASE	1-20# TOMATO 5X6 MRKN 92754/423	PR	20.42	20.42
CASE	3-2#AVG LETTUCE FRSH GRN LF 18176	PR	0.00	0.00

Total Cooler Pieces

[REDACTED]

CS	3-LB	SPRING BLK UNDRAN	10.99	21.98
CS	20-LB	SQUASH YELLOW	26.50	26.50
CS	20-LB	SQUASH ZUCCHINI MED	18.99	18.99
CS	5-6 2 LAY	TOMATOES 5X6	26.95	26.95

[REDACTED]

109001	PACKER 16851	1/10 LB	CUCUMBER ENGLISH 12 CT	18.95	18.95
2	118022 SEASID 23408	1/32 OZ	HORSERADISH PREPARED	7.65	15.30
1	123298 44 FAP 12329	20/8 OZ	BEEF CUTLET LONG CUT	79.89	79.89
1	210029 MRKN/F 92780	1/18 LB	TOMATO 5X6 2 LAYER	27.95	27.95
5	506173 WINN 50617	20/8 OZ	BEEF PATTY ANGUS 80/20	34.89	174.45
1	662353 GIRARD 58116	2/1 GAL	DRESSING CHAMPAGNE VINAIGR	35.87	35.87
***** SUB TOTAL FOR COOLER *****				*****	390.31

Tomatoes 5 x 6

	# Pack	Price per Case	Price per #	\$ Variance	% Variance
[REDACTED]	5	\$15.62	\$3.12	\$2.10	67.32%
[REDACTED]	10	\$16.19	\$1.62	\$0.60	36.94%
[REDACTED]	20	\$20.42	\$1.02	\$0.00	0.00%
[REDACTED]	18	\$26.95	\$1.50	\$0.48	31.81%
[REDACTED]	18	\$27.99	\$1.56	\$0.53	34.34%

They know that you will expect a slightly higher price for a smaller pack than normal, but 67.32%? They also have different packs amongst the group. This makes it harder for you to do the math in your head. There is no acceptable reason for a 30%+ difference in pack no matter what. Can your food cost absorb a 36.94% higher cost for this ingredient?